



9/20/12

Nueces County Jail
Corpus Christi, TX

Attn: Mr. John Gordon

Ref: 8 Cell Door Lock Upgrades – **revised to add a Triple Biased, Magnetic DPS in each Wedge and comments regarding Scheduling and the Warranty for each OPTION (revisions are in bold print).**

John,

I have studied the pictures you sent me of the cell doors with the older #50 series lock in them. The locks on these doors are mounted on a steel plate wall with a lock column housing the lock. The doors have a receiver added to catch the latch and roller bolt. I suggest we modify this lock column and mount the Willo Wedge in it. We would also remove the existing receiver and weld a new tamper-resistant receiver to the door. It will end up looking somewhat similar to what you now have with the lock mounted inside the column. However, you will now have the added benefits of the features of the Wedge. Those specific benefits include:

- a. The additional 1" off-set protecting the lock bolt and roller bolt from access by the inmate inside the cell
- b. The high intensity LED at each lock pocket showing whether the door is secure (dead-locked) or not (red or green)
- c. The newly designed receiver that makes it almost impossible for the inmate to pack it with contraband to prevent the lock bolt from deadlocking

Our typical Wedge is designed to be used with a Brink 5020 lock. However, you now have a very durable #50 lock at these doors and we should be able to refurbish and use them if you are interested. I have figured the price both ways as outlined below. Either way you go you will have a much more secure facility by incorporating the Wedge at these locations. My previous estimate was a little lower than what the price came out to be. This is due to the work required to modify the existing lock column and the distance to your facility. Once the Wedge is installed you will have the satisfaction of knowing that your doors are secure and your people are protected. This newly designed lock pocket using a heavy-duty Maximum/Medium security lock, along with a short training program for your staff, will solve most of your problems and definitely prevent the inmates from getting out of their cells.

The work includes the following:

1. Willo Wedge (SMLP-1 Surface Mounted Lock Pocket) with the following options:
 - 30mm High Intensity LED
 - **Brink 201023-TB Door Position Switch**
 - Recessed door pull built into the receiver
 - Tamper resistant receiver welded to the door

- Modified wiring harness to connect to the existing wires at the lock
 - Nine mogul keys
 - Powder Coat finish of one of our standard colors or prime paint (your choice)
2. Removal and Disposal of the existing Locks and Strikes
 3. Welding cover plates to the door and frame where the lock has been removed
 4. Modify the existing wiring at the door to accommodate the new lock, and LED
 5. Clean up and final adjustments
 6. One hour training for your staff or supervisors
 7. Sending drawings for your personnel to fill out giving us certain dimensions and wiring configurations to manufacture by

OPTION 1 with new RR Brink 5020 lock at each door:

The price to furnish and install 8 SMLP-1 Surface Mounted Lock Pockets **with the Door Position Switch** is:

\$29,492.00 (Twenty Nine Thousand, Four Hundred Ninety Two Dollars).

Warranty for this product is One Year on parts and workmanship. For the difference in price between OPTION 1 and OPTION 2 I recommend OPTION 1. You will then have a new lock that should last another 20+ years of operation.

OPTION 2 reusing the #50 locks you presently have:

The price to furnish and install 8 SMLP-1 Surface Mounted Lock Pockets is:

\$27,176.00 (Twenty Seven Thousand, One Hundred Seventy Six Dollars).

Warranty for this product is 30 days on parts and workmanship due to maintaining the old lock with possible hidden defects that we could not detect during the refurbishment.

The refurbishing of these locks includes new motors or solenoids, switches, springs, and lubricating and adjusting them to lock and deadlock properly. Other parts or keys if required would be an extra to this price. We do not expect additional parts to be required.

SCHEDULING:

Delivery of the products and on-site work will begin approximately seven weeks after receipt of the order. Installation of the upgraded locks including removal of the old lock, repairs to the doors and frames, installation of the Wedge and new lock, and modifications to the wiring at the lock will take no more than six days.

We Do Not Include the following items:

1. Sales Tax
2. Bond
3. Retainage
4. Service or repair of your existing locking control system. This can be done as an extra to the contract if it is needed.
5. Repair or Replacement of existing wire. This can be done as an extra to the contract if it is needed.
6. Trip for field measurements
7. Any item not specifically listed in this scope letter.

Terms and Conditions:

We quote net 30 days. A current tax-exempt certificate must be furnished to our Accounting Department if the project is to be tax exempt. This price is good for 60 days from the date of this letter.

Thank you for considering our quotation.

Very truly,

WILLO PRODUCTS COMPANY, INC.

A handwritten signature in cursive script that reads "Jack Ozier". The signature is written in black ink and is positioned above the typed name and contact information.

Jack Ozier
Executive VP
256-353-7161 ext:218
cell: 256-642-1668