

Elsa Saenz

From: Richard Johnson <RJohnson@partnersource.com>
Sent: Tuesday, September 18, 2012 4:15 PM
To: Annette Mendoza; Vicky Kelso
Cc: MLewis01@gksservices.com; Terry L Drake; Tammy Bolinger; Elsa Saenz
Subject: RE: IFB No. 2913-12 Uniform Rentals, Floor Mats, Shop Towels, Linens, Scrubs

Annette – thank you for your response. The IFB requires Employers' Liability Coverage Limits of \$500,000. G&K Services does not retain statutory workers' compensation insurance coverage because the company is a nonsubscriber to the Texas workers' compensation system. In its place, the Company has Employers' Liability Coverage that protects the Company against work injury expenses in excess of the benefit plan's \$250,000 Maximum Benefit Limit.

As noted in my letter, G&K Services has Employers' Liability Coverage of \$12 million excess of the primary policy's \$250,000 self-insured retention. These policies include the requested blanket waiver of subrogation and are rated A, XV (Lexington) and A, XIII (Essex).

Thank you again,

Richard S. Johnson, J.D. | Sr. Vice President
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From: Annette Mendoza [mailto:annette.mendoza@co.nueces.tx.us]
Sent: Tuesday, September 18, 2012 3:31 PM
To: Richard Johnson; Vicky Kelso
Cc: MLewis01@gksservices.com; Terry L Drake; Tammy Bolinger; Elsa Saenz
Subject: RE: IFB No. 2913-12 Uniform Rentals, Floor Mats, Shop Towels, Linens, Scrubs

Richard,

Nueces County's Purchasing Agent, Elsa N. Saenz, has spoken to Judge Neal regarding the substitution of an Employers Indemnity coverage instead of the requested Workers Compensation coverage. The County does understand the reason behind employers using the Employers Indemnity coverage and the difference in the coverage. However the County will only accept the Worker Compensation coverage as stated in the IFB. Please let us know by end of business today whether your company will be able to provide the coverage for a contract to be executed. If you are unable to provide the Workers Compensation Coverage as noted in the IFB, the award will be placed on Commissioner Court agenda for the Sept 19 meeting to award to the next lowest bidder.

We acknowledge your request and appreciate your interest in doing business with the County. We await your response.