

**From:** [Dave Hoyt](#)  
**To:** [Elsa Saenz](#); [jorge.garcia@admiralservices.com](mailto:jorge.garcia@admiralservices.com); [Gilbert.hernandez@admiralservices.com](mailto:Gilbert.hernandez@admiralservices.com); [teresa.raczka@admiralservices.com](mailto:teresa.raczka@admiralservices.com)  
**Cc:** [Annette Mendoza](#); [Belinda Hinojosa-Persohn](#)  
**Subject:** RE: Certificate of Liability for Admiral Linen Service  
**Date:** Friday, September 07, 2012 8:39:48 AM

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It appears that we are at an impasse.

We understand that the County will do what they feel they must in this matter.

Please keep us in the loop as too the time frame that the other company will be installing. Gilbert will be working with your team to make it as smooth as possible from our end.

Thank you for your time in this matter.

David Hoyt

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**From:** [Elsa Saenz \[mailto:elsa.saenz@co.nueces.tx.us\]](mailto:elsa.saenz@co.nueces.tx.us)  
**Sent:** Thursday, September 06, 2012 11:37 AM  
**To:** [dave.hoyt@admiralservices.com](mailto:dave.hoyt@admiralservices.com); [jorge.garcia@admiralservices.com](mailto:jorge.garcia@admiralservices.com); [Gilbert.hernandez@admiralservices.com](mailto:Gilbert.hernandez@admiralservices.com); [teresa.raczka@admiralservices.com](mailto:teresa.raczka@admiralservices.com)  
**Cc:** [annette.mendoza@co.nueces.tx.us](mailto:annette.mendoza@co.nueces.tx.us); [belinda.persohn@co.nueces.tx.us](mailto:belinda.persohn@co.nueces.tx.us)  
**Subject:** RE: Certificate of Liability for Admiral Linen Service

I have spoken to Judge Neal regarding the substitution of an Employers Indemnity coverage instead of the requested Workers Compensation coverage. The County does understand the reason behind employers using the Employers Indemnity coverage and the difference in the coverage. However the County will only accept the Worker Compensation coverage as stated in the IFB. Please let me know by end of day tomorrow whether your company will be able to provide the coverage for the contract to be executed. If you are unable to provide the Workers Compensation Coverage as noted in the IFB, the award will be placed on Commissioner Court agenda for the Sept 19 meeting to rescind the award and go with the next lowest bidder.

We acknowledge your request and appreciate your interest in doing business with the County. We await your response.

Respectfully,

Elsa N. Saenz, CPM  
Purchasing Agent  
Nueces County Purchasing  
901 Leopard St., Rm. 106  
Corpus Christi, Texas 78401  
O: 361-888-0426  
F: 361-888-0458  
E: [elsa.saenz@co.nueces.tx.us](mailto:elsa.saenz@co.nueces.tx.us)

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**From:** [Dave Hoyt \[mailto:dave.hoyt@admiralservices.com\]](mailto:dave.hoyt@admiralservices.com)  
**Sent:** Wednesday, September 05, 2012 9:54 AM

**To:** Annette Mendoza  
**Cc:** [jorge.garcia@admiralservices.com](mailto:jorge.garcia@admiralservices.com); 'Gilbert Hernandez'  
**Subject:** RE: Certificate of Liability for Admiral Linen Service

Good morning Annette, Paul's email is [paul.Haley@usi.biz](mailto:paul.Haley@usi.biz)

I am confused with the decision of the county. This was one of the areas we reviewed in our meeting covering the outgoing bid package.

This will be the first bid from anyone including schools, City, County, State or Federal government not to accept our insurance.

I have also been told the County or parts of the County are also non-subscribers themselves, I don't know if that is a fact or not.

Please let me know what else can be done from our side. Is there anyone within the County that I talk with.

Dave Hoyt  
Admiral Linen and Uniform

**From:** Annette Mendoza [<mailto:annette.mendoza@co.nueces.tx.us>]  
**Sent:** Tuesday, September 04, 2012 2:53 PM  
**To:** Teresa Raczka; [jorge.garcia@admiralservices.com](mailto:jorge.garcia@admiralservices.com); Dave Hoyt; Gilbert Hernandez  
**Subject:** RE: Certificate of Liability for Admiral Linen Service

Teresa, I don't have an email address for a Paul Haley #214-443-3130 who has contacted me several times to discuss the Workers Compensation vs. Employers Indemnity, if you would please forward to him I would sincerely appreciate it.

To All: Nueces County awarded this IFB to your company on July 2, 2012 Nueces County must have the insurance requested below by this Friday September 7, 2012 so we may proceed with executing the contracts. If we do not receive the required insurance by Friday 9/7/12 we will have no choice but to proceed with awarded to the next lowest bidder or re-bidding the services out again.

**Annette Mendoza**  
**Purchasing Bids & Contracts Assistant**  
**Nueces County Purchasing**  
**901 Leopard St., Rm. 106**  
**Corpus Christi, Texas 78401**  
**Ph#361-888-0905**  
**Fx#361-888-0458**  
**[annette.mendoza@co.nueces.tx.us](mailto:annette.mendoza@co.nueces.tx.us)**

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**From:** Annette Mendoza  
**Sent:** Tuesday, September 04, 2012 8:22 AM  
**To:** 'Teresa Raczka'

**Cc:** 'jorge.garcia@admiralservices.com'; 'Dave Hoyt'; 'Gilbert Hernandez'  
**Subject:** RE: Certificate of Liability for Admiral Linen Service  
**Importance:** High

Teresa/Dave, we have not heard from anyone since sending the email below on August 23<sup>rd</sup>. Please provide status as quickly as possible.

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**From:** Annette Mendoza  
**Sent:** Thursday, August 23, 2012 1:36 PM  
**To:** 'Teresa Raczka'  
**Cc:** jorge.garcia@admiralservices.com; Dave Hoyt; Gilbert Hernandez  
**Subject:** RE: Certificate of Liability for Admiral Linen Service

Teresa / Dave, our legal department has reviewed your policy Employers Indemnity and they have concluded that this policy is not equivalent to the Workers Compensation that the County requested in the bid and contract documents. It was bid and awarded based on the requirement (Workers Compensation among the other policies). If you refer to your policy paragraph V (Exclusions) subparagraphs E & G it clearly states that any claim that can be covered under workers compensation is **excluded**, therefore it is not equivalent, we cannot accept the policy in lieu of Workers Compensation.

Please provide Workers Compensation coverage as stated in the bidding documents as soon as possible so that we may move forward with executing the contract documents.

**Annette Mendoza**  
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